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Independent Regulatory
Review Commission

From: Wendi White
To: ST. Regulatory Counsel
Subject: Massage Licensing Increases
Date: Friday, July 27, 2018 2:47:44 PM
Attachments: 2018MassageLicense_SalarybyState.xlsx

Greetings,

I am very dismayed with the large increase for our massage therapy state licensing fee. That is quite a jump all at once. I feel that you will loose even more therapists by moving forward with such a large increase. It is not our fault our board does not have the monetary funds to continue.

You are hurting the very people that want you to continue in your capacity as a state board. Please consider a small yearly increase until you achieve more solvency.

Several massage therapists work part time as they also need health insurance and company benefits that are not provided as an independent contractor or employee at most massage facilities.

Nurses and physical therapists are employed and receive benefits, health insurance, PTO and so forth. They probably even get their continuing education paid for by their employer. Their licensing fees are not as high as you want to increase ours, and the fees are also paid for by their employers.

I was in the corporate marketing world prior to becoming a massage therapist. I handled a budget of \$5 million a year. Budgeting and a business/marketing plan are very important to the success of any business.

With that said, I have taken the liberty of creating a spreadsheet, showing you by state, what their annual median salaries are for massage therapists, their licensing fees, and how much continuing education is required.

Please note that I have highlighted in green the salaries most close to PA median salary (this is for full time massage therapists). Please also take into consideration the cost per year of the renewal licensing fee.

If you should have any questions. Please don't hesitate to contact me.

Best Regards,

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